

Christopher Michael Lobello
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Chris Lobello is a financial markets practitioner, investor, and educator with a broad background in teaching in a variety of MBA programs as well as executive education settings. He has developed a practitioner's interest in the behavioral aspects of decision making and has worked with faculty at INSEAD's Center for Decision Making and Risk Analysis, where he was appointed a visiting fellow in 2011. He regularly leads courses on topics ranging from Finance to Investments to Understanding and Managing Risk, but by far his favorite topic is a practical exploration of how to help people make better decisions.

Teaching Experience – Teaching experience includes guest lecturing for MBA courses at INSEAD (including a course on Risk and a course on Decision Making,) teaching executive education courses at INSEAD, and teaching in the International MBA (IMBA) program at Thammasat University in Bangkok as well as both the GMBA and MGB programs at SP Jain (Making Better Decisions.) The decision making courses have now become regular parts of the curriculum at both Thammasat and SP Jain. Chris also teaches decision making at the Royal Institute for Governance and Strategic Studies in Bhutan. He has also led numerous executive education classes, with a particular focus on financial firms.

Professional Experience

Asianomics, Jan 2014 – Mar 2015

Managing Director, Head of Business Strategy

Drove client engagement across the breadth of Asianomics' multiple research product lines with the goal of rebuilding the financial research distribution model. Pulled together various analysts to build a coordinated product offering. Conducted research on topics in behavioural finance.

Markit, May 2013- Dec 2013

Head of Equity Products, Asia Pacific

Responsible for all equity-related products. Mentored and trained the Asian team across both sales and product support.

Daiwa Capital Markets, April 2011- Nov 2012

Co-Head of Asia Pacific Research, Managing Director

Led a team of more than 80 people across Asia, redesigning the research effort that led to a 40% increase in II votes and greater gains in broking votes with targeted clients. Introduced new approaches in both research quality control and the marketing of research efforts.

CLSA Asia Pacific Markets, Jan 2002-Jan 2011

Global Head of Quantitative Research, Hong Kong, Jan 2010 – Jan 2011

Led the firm's quantitative research efforts, managing a team of analysts spread across three offices. Conducted and wrote unique research studies into various topics, especially focussing on behavioural science, the impact of ETF growth on Asian markets, and asset allocation.

Managing Director – Head of Research, CLSA/Calyon Japan, Dec 2008- Dec 2009

Drove all Japan research product, including training, leading, and motivating the team. Liaised closely with sales to ensure product penetration and client payback. Cut the research budget by 15% while increasing research rankings.

Head of HK/China Product, CLSA Hong Kong, August 2007-Nov 2008

Responsible for all aspects of the HK/China product, including managing a team that is spread across Hong Kong, Shanghai, and Beijing. Led new product initiatives and coordinated with the overall global group business plans.

Country Head, CLSA Securities Malaysia, August 2005-July 2007

Ran the entire Malaysian operation, including client management, business growth, team development, and compliance, of a business with annual revenues in excess of USD30mIn. Oversaw the launch of trading operations in October 2005. Fully responsible for business performance and profitability, particularly for maximizing revenue by increasing market share and managing controllable costs. Market share increased throughout the tenure.

Risk & Trading Strategist, CLSA Ltd, Hong Kong & Japan, Jan 2002-July 2005

Ran a complete product line offering quantitatively-formulated strategies and insights to clients. Oversaw a team of analysts based in several offices, and served as part of CLSA's new Japan efforts from March 2004 through July 2005. Ranked in the Asiamoney, Institutional Investors, and Greenwich polls for Asian equity quantitative research.

Nomura International (HK) Ltd, February 1999-September 2001

Head of Regional Quantitative Research

Developed a complete product line to meet the needs of investors ranging from hedge funds to traditional fund managers. Marketed extensively to CIOs, strategists, portfolio managers and quantitative fund managers. Led a team of nine analysts across the region, and reported to the Managing Director of Asian Equity.

Prior Experience

Prior experience includes research work at Fermi National Accelerator Laboratory and service as a US Peace Corps Volunteer teaching physics and mathematics in Benin (in French.) The transition to quantitative finance began with Barra International, developing single country risk models, then segued to a Quantitative Analysis role with Caspian Securities, both in Hong Kong.

Research Activities – Cooperation with a number of faculty from different departments on projects and research, including work leading to publication, such as 'Unpacking the Future: A nudge towards wider interval forecasts,' Management Science, Gaba, Bearden, Jain, Mukherjee – Management Science 59(9) 2013. Numerous financial research projects covering topics such as behavioural finance, the link between demographics and equity valuations, and various event studies (for industry publication.) Jointly administer the Academic Papers competition for CQAsia.

Other professional activities

Visiting Fellow at INSEAD's Center for Decision Making and Risk Analysis, engaging in research and academic study in behavioural topics as relates to finance.

Member of various FTSE market advisory committees, including at various times deputy chair of both the Asia and country classification committees, chair of the industry classification committee, and member of the global policy group that advises and recommends on all major index issues.

Board member for CQAsia, the Asian branch of the Chicago Quantitative Alliance (CQA.) CQA is a select group of global market practitioners with a quantitative focus. There is a waiting list for the set number of positions and membership is by invitation only.

Judge for the Asian regional round of the Global Social Venture Competition, run by the Haas School of Business (UC Berkeley) and Thammasat University's IMBA Program.

Education

Illinois Benedictine College, Lisle IL, USA, May 1990
Double Major: B.Sc in Physics and Mathematics
Honors Program

INSEAD, December 2013
Executive MBA